

Macro Highlights and Outlook

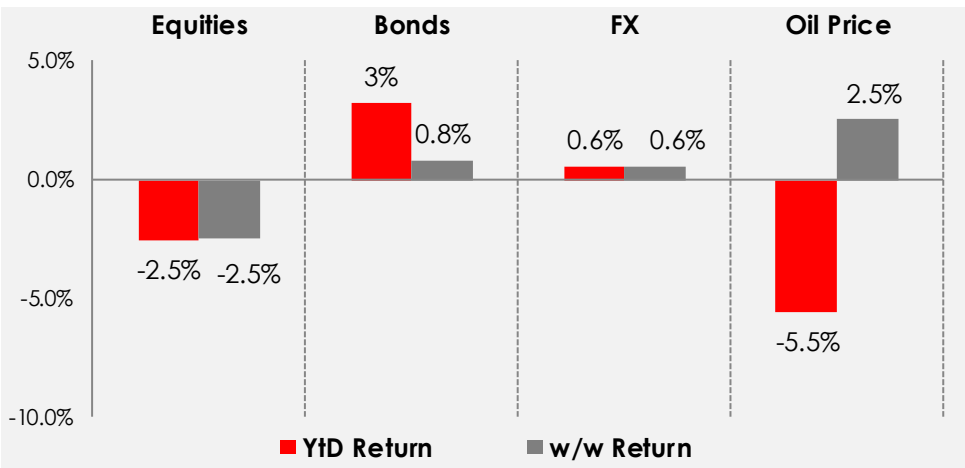
Activities over the week were dominated by events in the political space, especially discuss around the legality of the suspension of the Chief Justice of Nigeria (CJN) by the President, while campaign efforts by various political parties reached top gear head of the general election in February.

Also, the week witnessed the signing of an executive order (executive order 007) on the Road Infrastructure Development and Refurbishment Investment Tax Credit Scheme by the President. The executive order is expected to allow private companies build federal roads in Nigeria and be rewarded with tax credits. Additionally, the Minister of State for Petroleum Resources (Dr. Ibe Kachukwu) announced that the federal government is targeting to raise c.\$2.0bn from oil and gas license renewals in 2019.

Elsewhere, the Central Bank of Nigeria published its Purchasing Managers' Index (PMI) report for Jan-19, indicating that economic activities expanded but at a slower pace relative to Dec-18 – attributable to slower spending in January compared to a traditionally more buoyant festive season in December. Specifically, Manufacturing and non-Manufacturing PMI stayed positive at 58.5 points (compared to 61.1 points in Dec-18) and 60.1 (compared to 62.3 points in Dec-18) respectively.

Looking ahead, the data scene looks relatively quiet, but we would continue to maintain a close watch on events in the macro space, as electioneering activities intensify with February 16th just 2 weeks away.

Nigeria Asset Class Returns (YTD, W-o-W)



Sources: Bloomberg, Aboki FX (Parallel market rate), United Capital Research
 Equities - NSE All Share Index; FX - NGN/USD Parallel Market Rate; Oil Price - Brent Crude oil price; Bond - S&P/FMDQ Nigeria Sovereign Bond Index (NGN)

Global Equities:

S&P 500:	+1.6%
NASDAQ:	+1.4%
DJIA:	+1.3%

Nigerian Equities:

NSE Market Cap. (N'bn):	11,424.5
NSE Market Cap. (\$'mn):	37,243.5
YTD Return (%):	-2.5%
W-o-W Return (%):	-2.5%
P/E (x):	8.8x

Fixed Income:

Overnight:	11.86%
Open Buy-Back:	11.07%
<i>Treasury Bills Yield</i>	
90 days:	12.03%
180 days:	14.26%
360 days:	17.45%
<i>Bonds Yield</i>	
3-Year:	15.10%
10-Year:	15.04%

Exchange Rate (NGN/USD):

I & E FX window:	362.7
W-o-W Change:	-7bps

Global Market Review and Outlook
Markets cheer Fed's decision

The week to the 1st of February 2019 was an action-packed week, characterized by the US Federal Reserve policy meeting, Brexit, and US-China trade talks, which all converged to create a backdrop for trading sentiments.

Jan-19 ended with a "delight" as the Federal Open Market Committee (FOMC) kept rates steady at a range of 2.25% - 2.50% (as widely anticipated), signaling that it would be 'patient' over rate hikes, and that it would be more flexible in adjusting its balance sheet policy. This was perceived as a policy shift by investors, resulting in a U.S. dollar sell-off. This development also bolstered the rally that was activated by Jerome Powell's promise of 'patience' on rate rises on the 4th of January. Accordingly, the DJIA (+1.3%), the S&P 500 index (+1.6%), and the Nasdaq Composite Index (+1.4%), all trended northwards. It is also worth pointing out that the S&P 500 index recorded its strongest January gain since 1987, catalyzed by the "double blessing" of stronger-than-expected earnings and the dovish stance from the Federal Reserve.

In other news, both the US and China are citing progress on trade talks in Washington, but there has been no word on a breakthrough that could potentially end the conflict. Hence, as we approach end of the 90-day tariff ceasefire (1 March 2019) that U.S. President (Donald Trump) and Chinese President (Xi Jinping) agreed on, we expect this political overlay to remain a source of volatility in the global market.

European markets rallied – just as well as the rest of the world – predicated on positive microeconomic data, as well as "Fed-induced bulls". Overall, the Pan-European STOXX climbed +0.5% as the UK's FTSE rose +3.1%, while France's CAC advanced +1.1%, though Germany's DAX recorded a -0.9% pullback on the backdrop of weaker manufacturing data. Looking ahead, with the UK's exit from Europe fast approaching (29 March 2019), and a compromise over Brexit conditions still up in the air, markets would have to navigate this political overlay, alongside other Eurozone weakness such as burgeoning Italian debt, worker unrest in France, amongst others.

Emerging markets also got a boost from the Fed's new dovish tone. Only the South African JALSH (-0.2%) index dipped w/w following Investor concerns about President Cyril Ramaphosa's ability to implement much-needed reforms amid upcoming elections in May. However, Brazil's IBOV (+0.2%), Russia's RTSI (+1.6%), India's SENSEX (+1.2%) and China's SCHOMP (+0.6%) all advanced.

In the week ahead, interest rate decisions are due in the U.K., India, Mexico, Australia, Brazil and across eastern Europe. Additionally, this week should also feature economic reports that were delayed by the historical 35-day shutdown in the US.

Domestic Financial Markets Review and Outlook
Bears rule the roost

The domestic bourse pared gains recorded in previous weeks following the consistent downturn that clogged market performance through the trading sessions in the week save for the last trading day where the market closed marginally up. This predicated a -2.5% decline in the NSEASI to close at 30636.4 points. Consequently, investors wealth shrank as market capitalization shed N294.7bn w/w to settle at N11.4tn while YTD return worsened to -2.5%.

Top Stock Recommendations for the Week

Sectors	12M TP (N)	Sho (bn'N)	Mkt Price (N)	Mcap (bn'N)	Up/Down-Side	Rating	EPS	BVPS	P/E	P/B	DPS	Div. Yield	RSI
DANGCEM	235.0	17.0	194.0	3305.9	↑ 21.1%	BUY	9.6	45.1	20.2x	4.3x	8.5	4.4%	45.3
GUARANTY	46.7	29.4	33.7	991.8	↑ 38.6%	BUY	6.7	17.7	5.0x	1.9x	2.4	7.1%	40.8
SEPLAT	876.2	0.6	530.0	311.9	↑ 65.3%	BUY	0.6	2.7	2.3x	0.6x	-	0.0%	55.7
UNILEVER	47.9	5.7	36.9	212.0	↑ 29.8%	BUY	2.1	14.4	17.2x	2.6x	0.5	1.4%	11.7
ZENITHBANK	35.7	31.4	23.0	720.5	↑ 55.6%	BUY	5.8	24.7	3.9x	0.9x	2.7	11.8%	30.1

Source: United Capital Research

Performance across sectors was generally bearish as four out of the six sectors under our watch closed in red territory. The Industrial Goods (-3.7%) sector was the week's biggest loser, dragged by selloff in DANGCEM (-2.1%). The Consumer goods (-3.4%), Banking (-2.5%) and Insurance (-2.2%) sector indices also gave way to the bears battle following price depreciation in NESTLE (-2.1%), GUARANTY (-2.3%) and NIGERINS (-15.4%). On the flip side, only the Oil and Gas sector (+0.1%) recorded a green close, owing to price gains in TOTAL (+4.1%).

Investors sentiment was underwhelming as market breadth close the week at 0.4x; 16 sectors advanced as against 41 that declined. **Looking ahead into the new week, we expect investors sentiment around events in the political space to continue to guide market performance as the general elections draw nearer.**

Money Market: CBN sustains aggressive liquidity tightening stance

The week to 1st February was flooded with liquidity as bond coupon payments (N49.6bn), FAAC credits (N312.0bn), T-bills maturity (N254.6bn) and OMO maturity (N192.0bn), cumulatively totaling c. N808.3bn flowed into the system, prompting mop-up action by the CBN via OMO auctions (N585.3bn) on three of the week's five trading days. Overall system liquidity was further drained by the CBN's weekly FX intervention, as well as its bond and T-bills auction. Accordingly, money market rates (OBB and overnight rates) lowered but remained in the double digit region, averaging 10.7% (previously 17.0%). On the side, stop rates at the primary OMO auction remained unchanged; 91-day: 11.9%, 182-day: 13.5%, and 364-day: 15.0%.

The Apex Bank conducted its bi-weekly Nigerian Treasury Bill (NTB) auction, successfully rolling over N254.6bn at the following stop rates: 91-day (11.0% vs. 11.0% at the last auction), 182-day: (13.5% vs. 13.1% at the last auction), 364-day: (15.0% vs. 15.0% at the last auction). Demand was modest with an average bid-to-cover ratio of 1.2x and with the 182-day bill recording the softest demand (bid-to-cover ratio of 1.0x). In the secondary treasury bills market, sentiments were mixed with matching interests from both the bulls and the bears. Overall, average T-bills yield traded sideways to settle at 14.4%, with most of the demand seen at the lower end of the yield curve. More specifically, the 91-day bill closed 88bps lower to end at 12.0%, while the 182-day bill and 364-day bill closed 6bps and 29bps higher to finish at 14.3% and 17.5% respectively.

This week, we expect money market rates to continue to price in system liquidity dynamics and given the CBN's aggressive stance on liquidity, we expect more OMO auctions and FX intervention funding this week.

Bond Market: DMO allots only 78% of offer amid rate cut

In the bonds space, the Debt Management Office (DMO) conducted its first monthly primary market auction of FGN bonds for 2019. The DMO was initially looking to raise N150.0bn, which attracted a bid of N197.0bn but the fiscal authority ended up selling only N117.0bn (78.0% of the amount it was looking to raise) – as the range of bids were beyond the DMO's target for the auction. Overall, the auction was carried out at the following stop rates: 5-year (15.20% vs. 15.25% at the last auction), 7-year (15.25% vs. 15.50% at the last auction) and 10-year (15.35% vs. 15.50% at the last auction).

In the secondary market, sentiment was largely bullish, following dovish signs from the US Fed, which gave the bulls some legs to run. Consequently, FGN bond yields traded

lower on average to close at 14.9% (prior week: 15.1%). Additionally, the average yield for FGN Eurobond declined from 7.3% to 7.1% while average yields in corporate Eurobonds stayed flat at 9.2%.

Making sense of the DMO's stance at the auction – which gives some guidance on its position on local debt going forward - we expect to see some buy-side activity this week, especially on the 10-year paper which had the most unfilled auction subscription in light of the DMO's cut off.

Foreign Exchange: FX rates appreciate at parallel market

In the Foreign exchange market, the local currency strengthened against the dollar on 2 of the 3 segments we actively track. The naira appreciated against the greenback at the parallel and official segment by 83bps and 2bps w/w to settle at N359.5/\$ and N306.8/\$1 respectively. However, the naira depreciated marginally by 7bps at the Investors and Exporters window to close at N362.7/\$.

This was as the CBN continued to provide support for the local unit via its sustained weekly FX intervention in the wholesale and retail FX market. Also, FX reserves accreted marginally by 14bps w/w to c. \$43.2bn as at Thursday, maintaining its recent uptrend despite the Apex banks sustained intervention in the currency market.

Looking ahead, we expect the sustained weekly FX intervention by the CBN to continue to support the local unit at N360-N365/\$1, at the I & E window. In the meantime, an above \$60/b oil and the potential return of FPIs amid a now dovish US Fed, are all positive factors for reserves.

4th February 2019

Stock Recommendations for the Week

Sectors	12M TP (N)	Sho (bn'N)	Mkt Price (N)	Mcap (bn'N)	Up/Down-Side	Rating	EPS	BVPS	P/E	P/B	DPS	Div. Yield	RSI
Banking													
ACCESS	7.1	28.9	6.1	176.5	↑ 16.4%	HOLD	2.4	16.4	2.5x	0.4x	0.7	10.7%	26.0
FBNH	9.2	35.9	7.4	263.8	↑ 25.2%	BUY	1.4	19.0	5.3x	0.4x	0.2	2.7%	45.8
FCMB	2.5	19.8	2.2	42.6	↑ 16.3%	BUY	0.8	8.9	2.8x	0.2x	0.1	4.7%	46.9
FIDELITYBK	2.8	29.0	2.4	69.5	↑ 16.7%	BUY	0.8	6.6	3.1x	0.4x	0.1	4.6%	45.6
GUARANTY	46.7	29.4	33.7	991.8	↑ 38.6%	BUY	6.7	17.7	5.0x	1.9x	2.4	7.1%	40.8
ZENITHBANK	35.7	31.4	23.0	720.5	↑ 55.6%	BUY	5.8	24.7	3.9x	0.9x	2.7	11.8%	30.1
DIAMONDBNK	3.1	23.2	2.3	53.5	↑ 34.2%	BUY	(0.7)	9.6	-3.3x	0.2x	-	-	64.1
STANBIC	53.7	10.2	45.3	463.9	↑ 18.5%	BUY	6.8	21.3	6.7x	2.1x	-	0.0%	46.4
Consumer Goods													
DANGSUGAR	16.8	12.0	14.0	168.0	↑ 20.0%	HOLD	2.5	8.7	5.6x	1.6x	1.3	8.9%	59.7
INTBREW	38.1	8.6	30.3	260.0	↑ 26.0%	HOLD	1.0	4.2	31.7x	7.2x	-	0.0%	67.6
NESTLE	1,636.1	0.8	1420.1	1125.7	↑ 15.2%	BUY	55.3	71.0	25.7x	20.0x	25.0	1.8%	48.2
UNILEVER	47.9	5.7	36.9	212.0	↑ 29.8%	BUY	2.1	14.4	17.2x	2.6x	0.5	1.4%	11.7
FLOURMILL	25.4	4.1	18.6	76.1	↑ 36.9%	HOLD	2.9	35.7	6.4x	0.5x	1.0	5.4%	56.6
NB	92.0	8.0	74.0	591.8	↑ 24.3%	BUY	3.0	21.0	24.8x	3.5x	3.6	4.8%	47.7
GUINNESS	80.4	2.2	65.0	142.4	↑ 23.7%	HOLD	3.7	40.4	17.5x	1.6x	0.6	1.0%	10.9
PZ	17.7	4.0	11.3	44.9	↑ 56.6%	HOLD	-	10.7	-	1.1x	0.2	1.3%	66.5
UACN	UR	2.9	9.2	26.5	NA	UR	0.1	22.6	72.4x	0.4x	1.0	10.9%	44.2
Industrial Goods													
DANGCEM	235.0	17.0	190.0	3237.7	↑ 23.7%	BUY	9.6	45.1	19.8x	4.2x	8.5	4.5%	45.3
WAPCO	13.7	8.7	12.4	107.6	↑ 10.5%	HOLD	(6.3)	14.8	-2.0x	0.8x	1.5	11.7%	25.8
Agric													
OKOMUOIL	92.1	1.0	82.0	78.2	↑ 12.3%	BUY	10.5	30.3	7.8x	2.7x	3.0	3.7%	81.7
PRESCO	74.5	1.0	60.0	60.0	↑ 24.2%	BUY	25.3	79.3	2.4x	0.8x	2.0	3.3%	75.5
Oil & Gas													
TOTAL	261.4	0.3	223.3	75.8	↑ 17.1%	HOLD	28.7	88.9	7.8x	2.5x	17.0	7.6%	63.2
SEPLAT	876.2	0.6	530.0	311.9	↑ 65.3%	BUY	0.6	2.7	2.3x	0.6x	-	0.0%	55.7
MOBIL	235.8	0.4	180.0	64.9	↑ 31.0%	HOLD	29.9	89.7	6.0x	2.0x	8.0	4.4%	67.0
OANDO	UR	12.4	5.0	61.5	NA	UR	1.2	15.1	4.1x	0.3x	-	-	38.9
FO	UR	1.3	29.5	38.4	NA	UR	2.4	13.2	12.1x	2.2x	-	-	61.2

Note: TP=Year end Target Price, Sho= Share Outstanding, Mcap= Market Capitalization, EPS= Earnings Per Share, BVPS= Book Value Per Share, P/E =Price to Earnings Ratio, P/B= Price to Book Value Ratio, DPS=Dividend Per Share, Div Yield= Dividend Yield, Up/Down-side= potential return, Mkt Price= Current Market Price

Source: Company filings, NSE, United Capital Research, UR= "Under Review"
 Prices as at Friday 1st February 2019

Investment Rating Criteria and Disclosure

United Capital Research adopts a 3-tier recommendation system for assets under our coverage: Buy, Hold and Sell. These generic ratings are defined below:

Buy: Based on our valuation and subjective view (if any), the total return upside on the stock's current price is greater than our estimated cost of equity.

Hold: Based on our valuation and subjective view (if any), the total return upside on the stock's current price is less than the cost of equity, however, the expected total return on the stock is greater than or equal to the Standing Deposit Facility rate of the Central Bank of Nigeria (which is currently MPR – 500bps; i.e 10%). We consider this as the minimum return that may deserve our holding of a risk asset, like equity.

Sell: Based on our valuation and subjective view (if any), the total return upside on the stock's current price is less than the Standing Deposit Facility rate of the Central Bank of Nigeria (which is currently MPR – 200bps; i.e. 10%). We consider this as the minimum return that may deserve our holding of a risk asset, like equity, especially as we consider the average 4.5% total transaction cost for an average retail investor.

NR*: Please note that in addition to our three rating heads, we indicate stocks that we do not rate with NR; meaning Not-Rated. We may not rate a stock due to investment banking relationships, other sources of conflict of interests and other reasons which may from time to time prevent us from issuing a rating on the shares (or other instruments) of a company.

Please note that we sometimes give concessional rating on stocks, which may be informed by technical factors and market sentiments.

Current Stock Rating Dispersion and Relationship

Conflict of Interest: It is the policy of United Capital Plc and all its subsidiaries/affiliates (hereafter collectively referred to as "UCAP") that research analysts may not be involved in activities that suggest that they are representing the interests of UCAP in a way likely to appear to be inconsistent with providing independent investment research. In addition, research analysts' reporting lines are structured so as to avoid any conflict of interests. Precisely, research analysts are not subject to the supervision or control of anyone in UCAP's Investment Banking or Sales and Trading departments. However, such sales and trading departments may trade, as principal, on the basis of the research analyst's published research. Therefore, the proprietary interests of those Sales and Trading departments may conflict with your interests as clients. Overall, the Group protects clients from probable conflicts of interest that may arise in the course of its business relationships.

Risk Rating

Our Risk rating assesses the likelihood of market price deviating significantly from valuation fair prices. Risk factors limit gravitation of market prices towards target prices or result in significant decline in current price and thus swing buy/sell rating from positive to negative or vice versa. Risk factors are broadly grouped into systematic and unsystematic risk. Systematic risk (also called market risk or un-diversifiable risk) captures uncertainties or volatilities inherent to the entire market. This also includes macroeconomic shocks emanating from government actions or inactions, unanticipated policy pronouncements, external shocks and socio-political tensions which may swing market prices significantly away from targets. Unsystematic risk (specific risk, diversifiable risk or residual risk) on the other hand captures company or sector specific uncertainties which can mostly be reduced by diversification. These include labour union/industrial actions, corporate governance/management inefficiency, litigation, possible liquidation/winding-down of operation, internal labour unrest, government action, policy missteps as well as disruptions resulting from innovation, technology and technical progress etc.

United Capital Research adopts a 3-tier risk rating for assets under our coverage: High, Medium and Low. The rating scale is ordinal and captures the diverse risks that we deem applicable the company of focus. The ratings are defined below:

High: High probability of an imminent systematic risk or/and unsystematic risk

Medium: Slightly high (but lower compared to 'High') probability of an imminent systematic risk or/and unsystematic risk

Low: Low probability of an imminent systematic risk or/and unsystematic risk

Analyst Certification

The research analysts who prepared this report certify as follows:

- That all of the views expressed in this report articulate the research analyst(s) independent views/opinions regarding the companies, securities, industries or markets discussed in this report.
- That the research analyst(s) compensation or remuneration is in no way connected (either directly or indirectly) to the specific recommendations, estimates or opinions expressed in this report.

Other Disclosures

United Capital Plc or any of its affiliates (hereafter collectively referred to as "UCAP") may have financial or beneficial interest in securities or related investments discussed in this report, potentially giving rise to a conflict of interest which could affect the objectivity of this report. Material interests which UCAP may have in companies or securities discussed in this report are disclosed:

- UCAP may own shares of the company/subject covered in this research report.
- UCAP does or may seek to do business with the company/subject of this research report
- UCAP may be or may seek to be a market maker for the company which is the subject of this research report
- UCAP or any of its officers may be or may seek to be a director in the company(ies) covered in this research report
- UCAP may be likely recipient of financial or other material benefits from the company/subject of this research report

Company	Disclosure
Dangote Cement Plc	h
Dangote Flour Plc	h
Dangote Sugar Plc	h
Diamond Bank Plc	h
FirstBank Holdings Nigeria Plc	h
Guaranty Trust Bank Plc	h
Guinness Nigeria Plc	h
PZ Nigeria Plc	h
Transnational Corporation of Nigeria Plc	g, h
United Bank for Africa Plc	h

Disclosure keys

- The analyst holds personal positions (directly or indirectly) in one or more of the stocks covered in this report
- The analyst(s) responsible for this report (whose name(s) appear(s) on the front page of this report is a Board member, Officer or Director of the Company or has influence on the company's operating decision directly or through proxy arrangements
- UCAP is a market maker in the publicly traded equities of the Company
- UCAP has been lead arranger or co-lead arranger over the past 12 months of any offer of securities of the Company
- UCAP beneficially own 1% or more of the equity securities of the Company
- UCAP holds a major interest in the debt of the Company
- UCAP has received compensation for investment banking activities from the Company within the last 12 months
- UCAP intends to seek, or anticipates compensation for investment banking services from the Company in the next 6 months
- The content of this research report has been communicated with the Company, following which this research report has been materially amended before its distribution
- The Company is a client of UCAP
- The Company owns more than 5% of the issued share capital of UCAP

Disclaimer

United Capital Plc Research (UCR) notes are prepared with due care and diligence based on publicly available information as well as analysts' knowledge and opinion on the markets and companies covered; albeit UCR neither guarantees its accuracy nor completeness as the sole investment guidance for the readership. Therefore, neither United Capital (UCAP) nor any of its associates or subsidiary companies and employees thereof can be held responsible for any loss suffered from the reliance on this report as it is not an offer to buy or sell securities herein discussed. Please note this report is a proprietary work of UCR and should not be reproduced (in any form) without the prior written consent of Management. UCAP is registered with the Securities and Exchange Commission and its subsidiary, United Capital Securities Limited is a dealing member of the Nigerian Stock Exchange. For enquiries, contact United Capital Plc, 12th Floor, UBA House, 57 Marina, Lagos. ©United Capital Plc 2016.*